JAYANT GOSWAMI

Mobile: 9131268850 | jayantg341@gmail.com | https://www.linkedin.com/in/jayant-goswami/

SKILLS

Product Strategy, Product Lifecycle Management, Stakeholder Management, Roadmap Prioritisation, PRD, Sprint Planning, Product Metrics, JIRA/ Agile, A/B Testing, API Integrations, UAT, BRE, Underwriting, Digital Lending, LMS, User Onboarding, LOS, Repayments

WORK EXPERIENCE

Founder's Office, Vegapay **Feb 2026 – Oct 2026**

- Led end-to-end product integration and rollout of **Credit Line on UPI** and **Credit Card** programs across banks and fintech partners, translating business requirements into scalable API-led solutions and reducing implementation **TAT by 30%**
- Owned commercial prioritisation and CR **P&L**, balancing customer requirements, engineering bandwidth and business impact to contribute **25% incremental revenue** across **2 quarters**
- Converted **50+ partner and customer requirements** into prioritised product enhancements, driving the product change request lifecycle from discovery and scoping to development and deployment
- Managed **15+** end to end **production implementations** across **6+ banks** and **partners**, owning requirements, solution design, API integrations, UAT, go-live, and post-production stabilisation
- Led production incident resolution in card programs, coordinating cross functional teams and business stakeholders to reduce **MTTR by 30%** and maintain business continuity
- Established implementation governance and release readiness processes, using operational metrics to identify launch risks and reduce production incidents by **25%**
- Built and digitised internal CR and business workflows using **Claude Code**, automating proposal, negotiation, PO tracking, payouts and operational reporting to improve process visibility and auditability

Associate Product Manager, Axion **Nov 2025 – Feb 2026**

- Led discovery and delivery of **10+ AI** enabled **solution prototypes** for healthcare customers, translating operational problems into digital workflows and contributing to a **20% increase** in **qualified opportunities**
- Standardised feature deployment workflows with data analysts, reducing solution turnaround time by **25%** and improving deployment consistency
- Partnered with US GTM and product stakeholders to identify customer use cases, define requirements, and expand solution coverage across target accounts

Associate Product Manager, Blenheim Chalcot India **Jun 2024 – Oct 2025**

- Owned **product strategy**, backlog prioritisation and quarterly roadmap execution for platform enhancements, applying RICE and MoSCoW frameworks and reducing backlog by **25%** and increasing sprint velocity by **35%**
- Managed product lifecycle across **12 production releases** in **3 Quarters**, translating business problems into requirements, coordinating development and testing, defining release readiness criteria and post-release monitoring
- **Redesigned** onboarding using **user journey** and **friction-point analysis**, simplifying critical workflows and creating self serve documentation to reduce support dependency by **40%** and increase user adoption by **15%**
- Established a data driven **bug prioritisation framework** using root cause analysis, severity, user impact, and recurrence to address systemic issues, improving platform stability and reducing recurring production issues by **20%**
- **Led discovery** and **development** of an AI agent Digital Marketing **POC**, mapping manual content planning processes into automated workflows and reducing creation TAT by **65%**
- Designed a **RAG** based **chatbot** to automate information retrieval, achieving **95% response accuracy** and reducing query response time by **20%**
- Identified **10+** high-friction manual workflows, evaluated AI led automation opportunities, and translated validated use cases into **PRDs** for engineering execution

PROJECTS

Research Intern, Copenhagen Business School, Under Prof. Dr. Rama Seth **Aug 2023 – Aug 2024**

- Evaluated IFC startup catalyst expansion for **systematic risk** & scaling potential to identify key startup ecosystem growth drivers
- Assessed IFC's projects in LDCs, emphasising the impact of additionalities like **pre-Series A** equity financing and gender support
- Identified **market gaps** such as limited long-term **credit** for MSMEs, absence of local currency to **USD swaps** in LDCs

EDUCATION

Birla Institute of Technology and Science, Pilani **Nov 2020 – May 2024**

B.E. Mechanical Engineering | CGPA: 6.29/10